Edward G. Palmer

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Maple Grove, MN 55311
(763) 441-3440

Founder & President of SolarAttic, Inc.

ACCOMPLISHMENTS

- ENTREPRENEUR: Created, nurtured and managed startup enterprises.
- Served as PRESIDENT, CEO, CFO, CTO, VICE PRES, SECR, TREASURER & DIRECTOR.
- Served as General Counsel creating and amending Corporate Articles & By-Laws, etc.
- Maintained detailed CORPORATE RECORDS & MINUTES.
- Coordinated Corporate legal audits & Prospectuses with securities law firms.
- Coordinated Corporate SEC Prospectus with big 10 accounting firm.
- Created & Filed SB1 Registration Statement with SEC. 10QSB & 10KSB filings.
- Created & Filed SCOR Form U-7 Registration Statements in 15 states.
- Created & Filed REG A Registration Statement with SEC, MN & NY.
- Raised in excess of $1 Million in EQUITY CAPITAL via sales of common stock.
- Managed the issuance of Corporate Securities and Corporate dilution plans.
- Responsible for SEC and State Blue-Sky Securities reports & filings.
- Created, conducted and documented director's & stockholder's meetings.
- Responsible for all investor communications and stockholder records.
- Responsible for Corporate public relations, fax and email broadcast systems.
- Responsible for GAAP financial audits & coordination with auditors.
- Responsible for payroll processing including all state and federal filings.
- Developed comprehensive business plans, spreadsheet analyzes & strategies.
- Managed Accounting, Budgets, Cash Flows & Forecasts on desktop computers.
- Generated CASH FLOW, P&L, and BALANCE SHEET statements.
- Planned, developed & established objectives in accordance with BOD directives.
- Reviewed activity reports and financial statements to determine progress.
- Revised plans & objectives in accordance with conditions to achieve goals.
- Evaluated performance of executives and employees in achieving objectives.
- Created & staffed organizations from scratch (annual staff budgets $.5 -$2 Mil).
- Synergized complex data into meaningful corporate business information.
- Implemented cost reductions significantly improving operating profits.
- Served as Corporate Director of Quality & Plant QA/QC Mgr. ($70Mil + Cos.).
- Directed operational & engineering staffs at large & small corporations.
- Implemented SPC, TQC & JIT Manufacturing techniques.
- Developed oral & visual presentations for key customers and investors.
- Implemented new process saving 90% of scrap losses adding $2Mil/Yr to P/L.
- Reduced manufacturing defect level from 22% down to 1% adding $ to P/L.
- Managed major product failure analysis and product recall program ($25Mil+).
- Created, reviewed & approved Manufacturing and Quality Processes.
- Created & programmed customized databases using 4th Dimension & its language.
- Created & programmed web sites using HTML and PERL programming languages.
- Created & programmed Apache Web Server and Mac OSX Mail Servers.
- Developed comprehensive web sites (solarattic.com, mn-entrepreneurs.org, etc).
- Developed newly patented technology using attic-air to heat water, pools & homes.
- Knowledgeable in Intellectual Property protection: Trademark ®, Four Patents.

MAJOR EMPLOYMENT

JUN85	PRESENT	**SolarAttic, Inc.**, Elk River, MN. (8/86-Present) **SOLE FOUNDER & PRESIDENT**
JAN85	JUN85	Applied Magnetics Corp., Goleta, CA. ($70Mil+) **DIRECTOR OF QUALITY, WINCHESTER DIVISION**
APR79	DEC84	Magnetic Peripherals, Inc., Mpls., MN ($80Mil+) **PLANT QUALITY ASSURANCE MANAGER**
JAN71	MAR79	Self Employed; Various Business Ventures 1973-74 Bunker Ramo, Trumbull, CT. ($50Mil+) **MINNEAPOLIS FIELD SERVICE MANAGER**
AUG63	DEC70	U.S. Navy, Various Locations **FIRST CLASS FIRE CONTROL MISSILE TECHNICIAN**

EDUCATION

Business Administration, Law & Religion (Ordained in 2000)
Electronic, Mechanical & Quality Engineering

VOLUNTEER SERVICE

President of The Minnesota Entrepreneurs, Inc. (www.mn-entrepreneurs.org) 2000-2002.
Energy City Economic Development/Energy Alley/Mentoring/Apostle Ministry, Inc.

MICROCOMPUTER MANAGEMENT SKILLS

Skilled I.T. Power User with cross platform experience in over 200 applications. Examples…

PROGRAM USED [Skill] Vs SKILL LEVEL	COMPETENT | POWER USER
• Web HTML (Dreamweaver/Transmit/Sandvox)	X
• Web Scripting (PERL/Aestiva Html OS/CSS)	X
• Web Graphics (Photoshop/ImageReady)	X
• Databases (4th Dimension v13 SQL/Aestiva Html)	X
• Word Processing (MS Word 2000-2011 XP & Mac)	X
• Project Mgmt (Claris Impact/MicroPlanner/Excel	X
• Presentations (PowerPoint 2004 & XP)	X
• Drawings (AuraCAD/EasyDraw/AppleWorks, etc.)	X
• Graphics (Claris Impact/Freehand/AW5/Illustrator)	X
• Statistical Analysis (Statview/Excel 2008 + XP)	X
• Accounting (Checkmark Multiledger & Payroll)	X
• Spreadsheets/Graphs (MS Excel)	X
• Math Analytical Models (Mathcad)	X
• Financial Analysis (Tvalue/Excel)	X
• Management Graphs (DeltaGraph/Excel)	X
• Public Relations (PRWizard/Entourage/VFG)	X
• Desktop Publishing (ReadySetGo/InDesign)	X
• Idea Processing (Word 2004-2011/OmniOutliner)	X
• Disk/Virus Utilities (ZoneAlarm)	X
• PowerPC (Mac OS 9.2.2, 10.1-10.8 Systems)	X
• PC (Win XP Pro 3rd Ed & all other Wins OS)	X